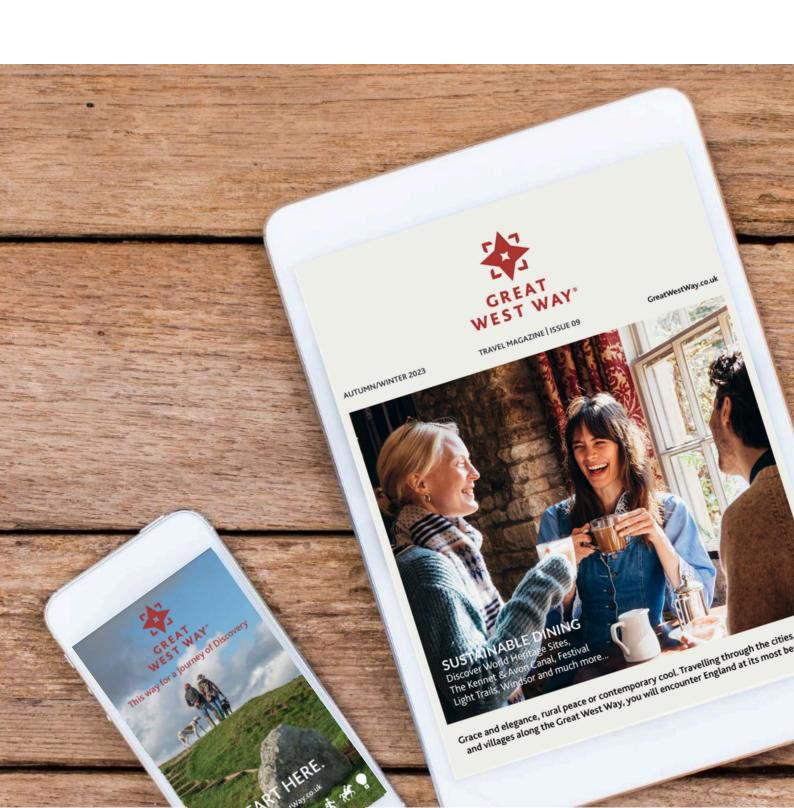
CONSUMER MARKETING ACTIVITY & OPPORTUNITIES





All opportunities in this document are open to buy-in from Ambassadors, as well as destinations, businesses, or organisations who may not be directly on the route, but who are 'within easy reach' and are looking to maximise their visibility.

All Great West Way activity has been designed to compliment your local destination organisation's activity and geared up to develop the touring route, its destinations and businesses as an outstanding and sustainable place to visit, live, work and invest. Together, we are developing one of the world's premier touring routes between London and Bristol.



PROMOTIONAL CAMPAIGNS

We run regular seasonal marketing campaigns. Participating Ambasadors are promoted via digital advertising, social media, campaign PR, print and more.

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Ambassador rate: from £475

For further details on all opportunities please contact FionaErrington@GreatWestWay.co.uk or call 07435 971297

All activity prices are exclusive of VAT and subject to T&Cs, availability and change. Ambassadors can exclusively enjoy savings on all our add-on print-based advertising with preferential Ambassador rates.

GreatWestWay.co.uk

WEBSITE / DIGITAL

Make the most of your digital visibility by enhancing your presence on GreatWestWay.co.uk with these opportunities, extending your reach and visibility. The Great West Way website is our main digital channel, our strategy is to direct visitors to the website through the majority of our activity.

Website visitors: 15,000 -20,000 /month

Newsletter subscribers: 23,000

Social Media Followers: 19,000



TARGETED E-NEWSLETTER

Our consumer database is continually growing, with over 23,000 engaged subscribers. Each month we run competitions, feature products, highlight events, festivals and seasonal offers. Book a 'Spotlight Inclusion' to be featured.

Ambassador Rate: £95 Non-Ambassador rate: £185

SOLUS EMAIL SEND

We will send a dedicated solus email featuring your messaging, imagery, branding and multiple Call-To-Action links direct to your website.

Ambassador rate: from £305 Non-Ambassador rate: from £435

We can also arrange free contra-deal solus email sends with Ambassadors who have a GDPR-compliant email list of 5,000+ subscribers, signed up in the last two years.

Free of charge for Ambassadors

COMPETITIONS

Distributed via E-newsletter, social media and on the website. Minimum prize value of £170. Free of charge for Ambassadors



WEBSITE / DIGITAL

BANNER ADVERTS

Provides a direct link to any page on your website. Includes one long banner and one small banner on two pages of your choice (subject to availability)

| | 1 Month | 3 Months | 6 Months | 1 Year |
|-----------------------|---------|----------|----------|--------|
| Ambassador rates: | £110 | £305 | £555 | £925 |
| Non-Ambassador rates: | £180 | £435 | £755 | £1245 |

"DON'T MISS" NAVIGATION LINK

Prominent navigation promotion with image and link, accessible from every page on the website. Links to your Great West Way Ambassador product page.



Ambassador rates:

 1 Month
 3 Months
 6 Months
 1 Year

 £155
 £410
 £785
 £1475

INSTAGRAM TAKE OVER

6+ Instagram posts and stories over the course of a couple days, using your voice and messaging to promote your business or destination – subject to content.

Please enquire for details and prices.



WEBSITE / DIGITAL

Our digital bundles are ideal for gaining additional visibility for your product, or for promoting a particular seasonal offering or event.

Only available for Ambassadors.

DIGITAL BUNDLE

- 1 x newsletter feature
- 1 x banner advert
- 1 x "Don't miss" navigation link
- 6 x social media posts



Limited availability each month

6 MONTH DIGITAL PROMOTION BUNDLE

- 6 month homepage navigation link
- 1 x newsletter feature
- 1 x competition
- 6 months banner adverts
- 6 months "don't miss" navigation link
- 1 x solus email send to 15,000 subscribers



1 YEAR DIGITAL PROMOTION BUNDLE

- 12 month homepage navigation link
- 3 x newsletter feature
- 1 x competition
- 12 months banner adverts
- 12 months "don't miss" navigation link
- 2 x solus email send to 15.000 subscribers
- 2 x Instagram takeovers



CONSUMER PRINT

Reach more people and increase brand awareness by taking out display advertising within our consumer publications. These publications are aimed at visitors planning their journey with inspirational editorial pages showcasing the Great West Way and reasons to visit. They are also invaulable tools for visitors whilst on the Great West Way.

All consumer print is available digitally.

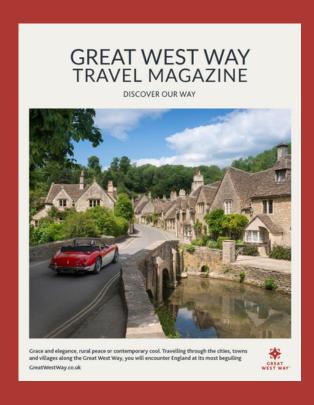


DIGITAL TRAVEL MAGAZINE

Spring 2025 issue is underway

- Digital Distribution Campaign to include magazine presence on 10 digital magazine platforms
- Digital Marketing Campaign with a target of +140,000 digital views and +12million impressions
- Bringing content to life with mobileoptimised visual stories using the Great West Way's +18,000 social media following and +24,000 e-newsletter database, reaching over 40,000 people a week!

Speak to <u>Fiona Errington</u> to discuss advertising options.



CONSUMER PRESS AND PR

The Great West Way® operates a fully functioning press office to raise awareness of the route as well as its Ambassadors. Consistent coverage is generated across newspapers, magazines, blogs and social media, in line with the Great West Way's objectives.

If Ambassadors are interested in achieving standout coverage, for a separate fee we can create and manage events, organise press and blogger opportunities, plus write and distribute press releases, to help you reach your target markets.



GREAT WEST WAY MEDIA DISCOVERY

SUNDAY 23 & MONDAY 24 MARCH 2025

The <u>Great West Way Media Discovery – Meet the Media</u> event will take place in Reading with an informal networking evening reception on Sun, 23 March, followed by a day of 1:1 pre-scheduled meetings for businesses to meet with influential travel writers, editors and content creators at Reading Concert Hall on Monday, 24 March.

We've had an excellent media response with over 40+ media register to attend to date. These include representatives from National Press titles such as The Telegraph, Times, Guardian, Independent and Conde Nast Traveller. There will also be representatives from Travel Guides/Magazines including National Geographic and British Travel Journal, as well as online broadcasters and content creators including Unravel Travel TV, Ed Finn Travels, and many more...

This 'meet the media' event offers a unique opportunity for tourism businesses and destinations to raise their profiles and generate additional travel-related PR coverage. You can find out more and register <u>here</u>.

For further details on all opportunities please contact FionaErrington@GreatWestWay.co.uk or call 07435 971297